

Financial Focus

Organized 1934

Working Together for Financial Freedom

September 2018

Refer a Member, Earn Cash



Share the benefits of your credit union with friends and family and you can earn up to \$100 for every new member you refer.* New members should open their account online; they will need to include the promotional code R9 and your name when asked for the referring member information.

Incentives (One per new member)	New Member receives	Referring Member receives
New member joins FCU opens Savings account	\$25	\$25
New member joins FCU opens Savings, Checking, eStatements, and Check Card	\$50	\$50
New member joins FCU opens Savings, Checking, eStatements, Check Card, and Direct Deposit	\$100	\$100

*Limited time offer. Promotion Code R9 and referring Member information must be provided during the application process, retroactive referrals will not be eligible. Maximum incentive is \$100 per New Member Referring Member relationship. The incentive is only for new member accounts, not new accounts for existing members or joint members and is based on account openings, not applications. Each person can only be a new Member once. A Joint Savings Account Owner or Custodian age 18 or older is required for Members under 12. For a checking account and check card all parties on the account must be 16 or older. If criteria is met and the referring member is in good standing, Referring and New Members' Primary Savings Accounts will each receive the \$25 or \$50 incentive by the 25th of the following month after the new Primary Savings Account is opened, the second \$50 for Direct Deposit will be deposited once the Direct Deposit has been processed and verified. The incentive will be a taxable dividend on the 1099 Form we will send you in January. Payment of taxes on incentive will be the responsibility of the recipient. Offer is subject to change without notice and cannot be combined with any other offer.

TrueCar

Purchasing or Leasing, we give you confidence that prices from our dealers are honest and fair. Looking for a used car? We have that covered too. See what others paid, get guaranteed savings, and receive competitive auto loan rates.

Contact our Consumer Lending Department at 215-612-5900 (option 4) to learn more or apply online at FreedomCU.org/Auto.

One Click



A Special Thank You to Our Valued Member

\$240 Per Day Private Passenger Accident Plan

**Activate your no cost coverage today!
(855) 538-1594**



Accidents Happen Every Day... Would You Be Prepared?

A little extra help never hurts. The Private Passenger Accident Insurance Plan pays a covered person \$240 each day they are in the hospital due to an accident in a private passenger automobile. The plan is available to our members age 18-70*. The Private Passenger Accident Insurance Plan is a no cost benefit from Freedom Credit Union and provided in partnership with The Family Security Plan®. All you need to do is activate your coverage, it's that simple! You can activate your no cost coverage at: <http://pages.familysecurityplan.com/ppap.html>

The Family Security Plan®
Providing the Foundation for a Secure Future

Is Refinancing Right For You?

Low mortgage rates and an improving housing market make this a smart time for qualified home owners to refinance mortgages and home equity loans. Many homeowners hesitate to refinance their home loan as they believe they are not eligible for refinancing or that the loan fees would be too high to make it worthwhile. We offer a variety of refinancing options with flexible terms, low rates and affordable fees. Speak with a home loan specialist to discuss the option that is right for you.

Should you consider refinancing your mortgage or home equity loan? Here are some points to consider:

- What is your break-even point for the new loan? How soon will you recoup the cost of refinancing? If the cost to refinance is \$995 and your monthly savings is \$125, your breakeven point is 8 months (\$995 divided by \$125).
- How long do you plan to stay in your home? Refinancing might not make sense if you are considering selling your home in the next three years.
- Do you want to increase your loan? Refinancing and getting "cash out" from the equity in your home is a simple way to cover large home improvement expenses.
- Do you have the best loan product for you? Do you have an adjustable rate mortgage (ARM) and would you like to switch to a fixed rate mortgage? Would you like to reduce your payment amount and extend your terms or reduce interest paid by reducing the term? Switching from a 30-year to a 15-year fixed-rate mortgage reduces the total interest you'll pay over the life of the loan.

If you are considering refinancing, contact us at 215-612-2128 for a free, no obligation loan checkup. We'll be happy to review your current mortgage or home equity loan and provide refinancing options.

New Online and Mobile Banking Coming Soon!

DEPOSIT RATES

Account Type	APY
Savings and Clubs	0.30% APY*
Checking	0.10% APY*
Money Market Tier 1	0.30% APY*
Money Market Tier 2	0.55% APY*

*Annual Percentage Yield. Dividends on IRA, Savings, Club, and Checking Accounts are computed monthly on average daily balances
 *Annual Percentage Yield (APY). Dividends on IRA, Savings, Club, and Checking Accounts are computed monthly on average daily balances of \$5 or more and posted monthly. The Money Market Account Tier 2 has a variable rate which will be greater than our regular savings rate, and subject to daily adjustments. Dividends will be paid monthly on the average daily balance, based upon the current tier level rates. Fees may reduce earnings. Regulations prohibit payment in excess of available earnings. Rates are accurate as of 9/1/18. Rates subject to change without notice and may change after account is opened. Visit FreedomCU.org to view our Rate and Fee Schedule.

**Annual Percentage Yield (APY). Rates are accurate as of 9/1/18. Dividends are calculated by the actual daily balance method which applies a daily periodic rate to the balance in the CD each day. The Dividend Rate and APY at time of purchase are fixed and will be in effect for the term of the CD. Fees may reduce earnings. Terms and rates are subject to change without notice. For rates and fees, see our Rate and Fee Schedule.

***APR Annual Percentage Rate (APR). Rates are accurate as of 9/1/18. Terms and rates are subject to change without notice. For Credit Cards, an eligible co-borrower will be required unless the Cardholder has independent means of repaying any credit extended. The interest rate you receive will be based on your credit history. Visit FreedomCU.org for more information.
 † 0.99% Introductory APR only available for new Cash Back Card applications. Introductory APR applies to all purchases, cash advances, and balance transfers made during six-month introductory period. After that, the fixed APR you receive will be based on your credit history and will not be less than 9.9% or greater than 17.9%. Offer subject to change without notice.

CD & IRA RATES

Term	APY
6 Month	1.60%APY**
12 Month	1.85% APY**
18 Month	2.00% APY**
24 Month	2.25% APY**
30 Month	2.35% APY**
36 Month	2.50% APY**
48 Month	2.75% APY**
60 Month	3.15% APY**

LOAN RATES

Account Type	As Low as
VISA® Cash Back Card	0.99% APR****
VISA® Gold Card	8.90% APR***
Vehicle Loan	3.04%APR***
Home Equity Loan	3.49% APR***
Personal/Signature Loan	8.99% APR***

Focus Points

**Holiday Closing - Labor Day
Monday, September 3**

Although we will be closed, mobile banking, online banking, telephone teller and our Credit Union network of ATMs will be available.



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